



ONE OF THE LEADING AGRO-INDUSTRIAL GROUPS IN THE RUSSIAN FEDERATION WITH A CLOSED CYCLE 'FROM FIELD TO COUNTER'

thousand ha THE GROUP'S LAND BANK IN THE KURSK TVER AND RYAZAN REGIONS

Over thousand tn

SIMULTANEOUS GRAIN STORAGE CAPACITY AT 5 ELEVATORS OF THE GROUP OF COMPANIES

thousand tn

PRODUCTION OF FINISHED DAIRY PRODUCTS PER YEAR thousand tn

PRODUCTION OF MEAT AND MEAT PRODUCTS PER YEAR

thousand tn PRODUCTION OF RAW MILK PER YEAR million tn

FEED PRODUCTION PER YEAR BY THE GROUP'S 4 FEED

**12,000** employees

thousand heads TOTAL LIVESTOCK OF 5 DAIRY CATTLE COMPLEXES

million heads

HOG SALES PER YEAR



## **Crop Production**

PREPARATION OF AGRICULTURAL CROP SEEDS, INCLUDING LEGUMINOUS CROPS

130 thousand ha

OWN PRODUCTION OF SEEDS OF GRAIN AND LEGUMINOUS CROPS

10 thousand tonnes per year









## Tver Region LLC RUCHJEVSKOE



Rzhevsky, Konakovsky districts

### Ryazan Region LLC APK-RYAZAN



Korablinsky,
Miloslavsky,
Mikhailovsky,
Pronsky,
Ryazhsky,
Starozhilovsky,
Skopinsky districts

## Kursk Region LLC APK-CHERNOZEMYE

## Severny Branch



Dmitrievsky,
Zheleznogorsky,
Fatezhsky districts

## Yuzhny Branch



Konyshevsky district



550

thousand th

ROUGHAGE



# Feed production

million tn FEED PRODUCTION

PER YEAR

thousand tn

ONE TIME GRAIN STORAGE CAPACITY

**FEED MILLS** 

**ELEVATORS** 

KURSK REGION

thousand tn FEED PRODUCTION PER YEAR

252 thousand tn SIMULTANEOUS **GRAIN STORAGE** 

**TVER REGION** 

399 thousand tn **PRODUCTION** PER YEAR

80 thousand tn SIMULTANEOUS **GRAIN STORAGE** 

РЯЗАНСКАЯ ОБЛАСТЬ

thousand tn FEED PRODUCTION PER YEAR

thousand tn SIMULTANEOUS **GRAIN STORAGE** CAPACITY





# Pig breeding

8 АгроПром комплектация

2.3 million heads
PIG SALES PER YEAR

modern automated pig farms

INCLUDING BREEDING FARMS IN THE KURSK AND TVER REGIONS TVER REGION GENETIKA AICNUMBER OF HEADSBREEDING PIG PRODUCTION PER MONTHZVYAGINSKY PBC2,5001,300RZHEVSKY BEKON2,5001,300NUCLEUS (TVER)1,100560

KURSK REGION

GENETIKA AIC —	OF HEADS	PRODUCTION PER MONTH
NUCLEUS (KURSK)	2,500	1,300
PLATAVSKY PBC	1,500	650
ORLYANSKY PBC	2,500	1,300
MASHKINSKY PBC	2,500	1,300

JSC AGROFIRMA DMITROVA GORA (TVER REGION) IS QUALIFIED AS A GENETIC SELECTION CENTER FOR BREEDING LANDRACE, YORKSHIRE AND LARGE WHITE BREEDS

LLC AGROPROMKOMPLEKTATSIYA-KURSK (KURSK REGION) IS QUALIFIED AS A GENETIC SELECTION CENTER FOR BREEDING LANDRACE, DUROC AND LARGE WHITE BREEDS The pig breeding centers (PBC) are located in 3 regions:
Kursk, Tver and Ryazan Regions







# Dairy farming

thousand heads **HEADS OF TOTAL** 

CATTLE STOCK

AVERAGE MILK YIELD PER FORAGE-FED COW

PER YEAR

thousand liters

220 thousand tn

> TOTAL MILK YIELD PER YEAR





# Beef Farming

12 АгроПром комплектация

# SUPPLYING THE GROUP'S MEAT PROCESSING PLANTS WITH IN-HOUSE HIGH QUALITY RAW MATERIALS

2

beef processing plants

8,100 total cattle stock

3,300 tn
OF MEAT PER YEAR



# Meat Processing KMPZ

LLC KURSK MEAT PROCESSING PLANT (KMPZ) (LINETS VILLAGE, KURSK REGION) IS ONE OF THE MOST INNOVATIVE ENTERPRISES IN RUSSIA AND ONE OF THE THREE MOST HIGH-TECH ENTERPRISES IN EUROPE

300

thousand tn

OF MEAT AND MEAT PRODUCTS, INCLUDING **35 THOUSAND TONNES** OF SEMI-FINISHED PRODUCTS PER YEAR DAILY PRODUCTION

7,000

heads of pigs

SLAUGHTERHOUSE CAPACITY

4,500

heads per day

DEBONING LINE SPEED

THE PLANT IS CERTIFIED TO FSSC-22000, VERSION 5

ANNUAL PRODUCTION

5.4 ti

thousand tn

7 thousand tn
OF BLOOD
MEAL

**7** thousand tn

SIMULTANEOUS STORAGE OF FROZEN RAW MATERIALS

of MEAT AND BONE MEAL

8 thousand tn
OF FEED
FAT



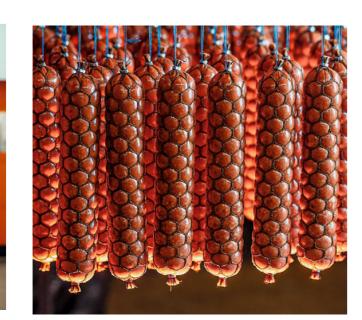




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# Meat Processing DMPZ

LLC DMITROGORSKY MEAT PROCESSING PLANT (DMPZ) (DMITROVA GORA VILLAGE, TVER REGION) IS ONE OF THE BEST MEAT PROCESSING ENTERPRISES IN THE TVER REGION



80 thousand tn

OF MEAT AND MEAT PRODUCTS



PRODUCTION CAPACITIES

thousand tn

OF SAUSAGE
PRODUCTS

thousand tn

OF FROZEN SEMI-FINISHED PRODUCTS

2.5 thousand tn

OF MEAT AND
BONE MEAL

2.5 thousand tn
OF FEED FAT

THE PLANT IS CERTIFIED TO GOST R ISO 22000-2019 (ISO 22000:2018)





# Milk Processing

LLC DMITROGORSKY DAIRY PLANT (DMITROVA GORA VILLAGE, TVER REGION) IS ONE OF THE MOST INNOVATIVE DAIRY PLANTS IN RUSSIA WITH THE MAXIMUM LEVEL OF AUTOMATION AND ROBOTIZATION









## Geography of Production Assets



MOSCOW, MOSCOW REGION



**RYAZAN REGION** 















**TVER REGION** 



**KURSK** 















## **Exports**



**EXPORT IS A STRATEGIC BUSINESS LINE OF** AGROPROMKOMPI FKTATSIYA **GROUP OF COMPANIES** 

#### **OBJECTIVE:**

to expand export potential, geography of presence and increase production volumes. The products are sold to the EAEU countries, Southeast and Central Asia, Africa under the brand of APK Trading Company



IN THE FIRST HALF OF 2023, AGROPROMKOMPLEKTATSIYA SHOWED THE FOLLOWING STRONG RESULTS:

## **1ST PLACE**

IN THE RANKING OF EXPORTERS OF PORK PRODUCTS TO THE EAEC COUNTRIES IN PHYSICAL TERMS WITH A SHARE OF 38% OF THE TOTAL VOLUME

## **2ND PLACE**

IN THE RANKING OF **EXPORTERS OF PORK** PRODUCTS TO NON-CIS COUNTRIES WITH A SHARE OF 19% OF THE TOTAL VOLUME





# Wholesale sales

LLC Dmitrogorsky Produkt Wholesale Trading House uses the following own branch network to conduct wholesale sales of the Group's processing businesses' meat, sausage and dairy products:

VLADIMIR BRANCH, MOSKVA (MOSCOW) BRANCH, SANKT PETERSBURG (ST. PETERSBURG) BRANCH, SEVER (NORTH) BRANCH, SEVEROZAPAD (NORTH-WEST) BRANCH YUG (SOUTH) BRANCH

The supply operations of the Group are provided by the Sales and Procurement Department

The prompt delivery of products from the production facilities to stores and their storage at specialized distribution warehouses are provided by our own logistics service.





# Geographic Coverage

MOSCOW, SAINT-PETERSBURG:

BELGORODSK REGION, BRYANSK REGION, VLADIMIR REGION

> KOSTROMA REGION, KURGAN REGION, KURSK REGION, LENINGRAD REGION,

> > PERM

VOLGOGRAD REGION, VORONEZH REGION, IVANOVO REGION, KALININGRAD REGION, KALUGA REGION, KEMEROVO REGION,

LIPETSK REGION, MOSCOW REGION, MURMANSK REGION, NOVOSIBIRSK REGION

THE GROUP OF COMPANIES SELLS
ITS PRODUCTS THROUGH ITS TRADING
HOUSE AND SALES AND PROCUREMENT
DEPARTMENT IN 42 REGIONS
OF THE RUSSIAN FEDERATION

**NIZHEGORODSK** REGION. **OMSK REGION** ORENBURG REGION. OREL REGION PENZA REGION, ROSTOV REGION. RYAZAN REGION, SAMARA REGION SARATOV REGION, SVERDLOVSK REGION SMOLENSK REGION. TVER REGION, TULA REGION, CHELYABINSK REGION, YAROSLAVL REGION

KRASNODAR
TERRITORY,
KRASNOYARSK
TERRITORY,
PERM TERRITORY,
STAVROPOL TERRITORY

REPUBLIC OF ADYGEYA, REPUBLICS OF BASHKORTOSTAN, REPUBLICS OF TATARSTAN, REPUBLICS OF CHUVASHIA



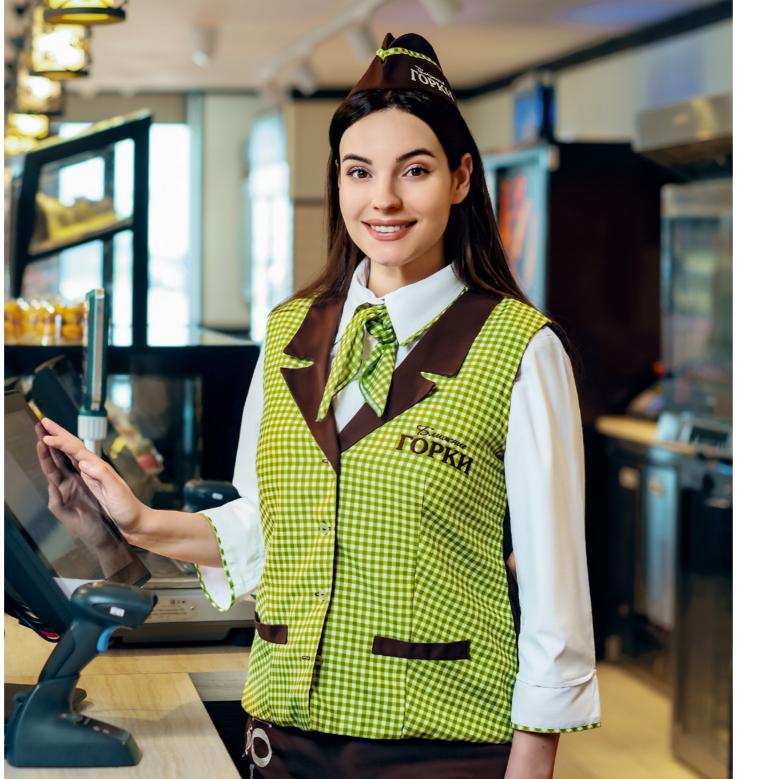
## Branded Retail

THE GROUP'S
RETAIL NETWORK
IS REPRESENTED
IN 5 REGIONS
OF RUSSIA AND
INCLUDES OVER
100 DMITROGORSKY
PRODUKT STORES
AND BLIZHNIE GORKI
FARMER OUTLETS

The products are sold to consumers through branded retail trading houses:

KOROVINO
(ZELENOGRAD),
TVERSKIYE GORKI
(TVER REGION),
DALNIE GORKI
(KURSK AND OREL REGIONS),
KONAKOVSKIY PRODUKT
(KONAKOVO DISTRICT, DUBNA)





# Our trade brands

ADVANCED TECHNOLOGIES
AND ONLY NATURAL RAW MATERIALS
ARE USED IN THE PRODUCTION
OF OUR HIGH QUALITY MILK
AND SAUSAGES PRODUCTS



## **BLIZHNIE GORKI**

A premium brand offering selected fresh meat, chilled and frozen semi-finished products, sausages and delicacies created from the best ingredients using unique recipes.

Blizhnie Gorki is about loyalty to farming traditions!



#### **ISKRENNE VASH**

Natural dairy and sour-milk products prepared with care and love at innovative complexes in the Tver and Kursk Regions.

Iskrenne Vash stands for farm products made from fresh milk!



### DMITROGORSKY PRODUKT

High-quality sausages and milk products produced using only natural raw ingredients and the most advanced technologies. Dmitrogorsky Produkt stands for quality, unique flavor and affordability for consumers!





#### **EDUCATION**

Agropromkomplektatsiya has been supervising Dmitrievsky Agrotechnological College since 2019, which aids in creating a pool of highly skilled individuals for agro-industrial complex. The Group of Companies contributed to the reconstruction and modernization of the educational institution as well as the expansion of the specialisations available for study.

#### **ACKNOWLEDGEMENTS**

The Group's employees received a commendation from the President of the Russian Federation for their services in the development of the agricultural sector and labor achievements.



